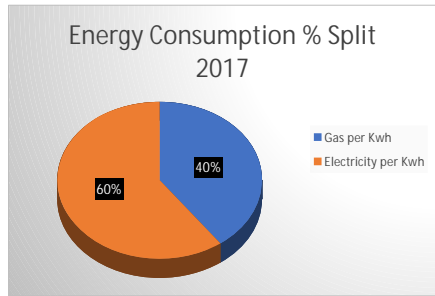
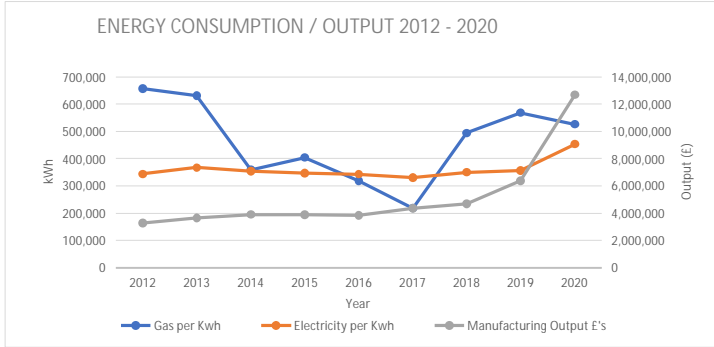


Gas and Electricity Usage 2012 - 2020

NOTE: a minus sign denotes an INCREASE in usage

Year	Gas per Kwh	Electricity per Kwh	Manufacturing Output £'s	Gas % Increase/Decrease from Previous Year	Electricity % Increase/Decrease from Previous Year	Total kwh / Output £ (Lower the number the better the efficiency)
2012	656,843	343,752	3,282,000			0.304873553
2013	631,987	367,155	3,636,000	4%	-6%	0.274791529
2014	360,000	355,000	3,906,248	76%	3%	0.183040094
2015	404,480	346,340	3,878,400	-11%	3%	0.193590063
2016	318,180	343,559	3,835,006	27%	1%	0.172552272
2017	218,805	329,760	4,370,123	45%	4%	0.125526215
2018	494,065	350,392	4,700,670	-56%	-6%	0.179646093
2019	569,081	356,618	6,388,636	-13%	-2%	0.144897704
2020	526,917	453,974	12,700,000	8%	-21%	0.077235512
Most Recent % +/- usage	7.41%	-27.30%	-98.79%			



Energy Consumption % Split 2018

2020 OVERVIEW

Output Increase of 98.79%
 Gas Consumption decreased by 8%
 Electricity Consumption increased 21% due to increase in production output of 99% from previous year.
 New production lines installed, new RO water system
 Nighttime electricity represent 19% of total electricity consumption

2019 OVERVIEW

Output Increased by 36.5%
 Gas Consumption increased by 13% from previous year
 Electricity Consumption increased by 2% from previous year
 confirm servers switch off? / Virtual servers operating Office 365
 Nighttime electricity represent 20% of total electricity consumption compared to 23% in 2018

2018 OVERVIEW

Output Increased by 7% which is consistent with the 6% electricity increase
 Gas Consumption increased by 56%
 Jan-Apr exceptionally cold winter. Sept onwards saw an increase of gas consumption
 As of Jan 2018 two production shifts now in operation which will increase gas consumption
 Electricity Consumption increased by 6%
 As of Jan 2018 two production shifts now in operation which will increase electricity consumption
 Compressor replaced Oct17
 New chlorine/alcohol lines has meant installation of additional air extraction ducting. This may increase electricity consumption

2017 OVERVIEW

Gas Consumption decreased by 45%
 This was purely climate driven. Line graph pattern is consistent with previous years
 Electricity Consumption decreased by 4% even with a manufacturing output increase of 12%
 This is due to installation of new compressor and continued replacement of lights in the warehouse and externally
 The government plan to "decarbonise" the grid so the source of electricity will shift from fossil fuels to renewables. It is anticipated that electricity bills will increase to

2016 OVERVIEW

Gas Consumption decreased by 27%
 Monthly consumption varies enormously from month to month which is entirely climate driven
 The Met office claim the world experienced one of the hottest temperatures on record
 Electricity Consumption decreased by 1% with manufacturing turnover also marginally reducing by 1%.
 This was mainly due to the outsourcing of headwear and also replacing cheaper wipe material, which resulted in an increase in manufactured units and a reduction in manufacturing financial output

2015 OVERVIEW

Gas Consumption increased by 12% 2014 - 2015 - Gas consumption is purely for heating and therefore will be driven by climatic conditions.
 Electricity Consumption decreased by 2.44% 2014 - 2015.
 2015 did see a decrease in overall turnover within manufacturing of 0.71%.
 A contributing factor to this decrease in activity was Pal's decision to move away from converting & packing for Vileda, which had become non-profitable.
 This decision resulted in an immediate £106,800 manufacturing turnover loss over the 2nd half of 2015 against 2014 figures.
 The fact that the overall turnover was only reduced by £27,848 actually shows an overall increase of activity within manufacturing of £78,952 of our core profitable products.

2014 OVERVIEW

Gas Consumption decreased by a massive 43% 2013 - 2014
 Electricity Consumption decrease by 3.31% 2013 - 2014 but as we also achieved an increased production output of 13.7% this results in a overall general reduction in electricity usage per product made of 17.01%

2013 OVERVIEW

Gas Consumption decreased by 3.78% 2012 - 2013 - A contributing factor could be the new heating system in 2012
 Electricity Consumption did increase by 6.81% 2012 - 2013 but as we also achieved an increased production output of 10.79% this results in a overall general reduction in electricity usage per product made of 3.98%